



Doing Business with the Hart Group Online

- **WHAT IS HGO?** HGO is a full service business-consulting firm providing 360-degree service to our clients. Our services encompass management consulting, project management, government contract procurement, and other forms of business consulting to develop business across a spectrum including individual assessments, training, coaching, start-up consulting, business planning, market and sales planning, IT services, legal services, accounting services, and more.
- **WHAT CAN I EXPECT FROM HGO?** You can expect professionalism and results on time within budget. You can expect high levels of personal service that meet, or exceed your expectations. You can expect honesty and integrity in all our business dealings. When you retain HGO, you are retaining business *specialists* committed to providing the highest level of professional service to our customers and clientele.
- **WHY IS HGO SPECIAL?** *Our approach is not business as usual.* HGO is a disciplined organization that approaches our client's projects using a professional project management framework for contract projects we engage. Professional project management focuses on defining the exact *scope* of a project, and the service deliverables required to complete a project on schedule and within budget. We accomplish this by analyzing the unique requirements of our client and their project, and planning strategic, tactical, and technical rollout. Under the project management framework, project analysis identifies the *work breakdown structure* to define *work packages*, *activities*, and *tasks* associated with the deliverables of each step of the project. The results are better project planning, initiating, and execution, which results in improved communications, project management, and tracking time, costs, and performance issues.
 - One of the distinguishing features of The Hart Group Online is the network of professionals who stand behind us to help serve you. Our network associates encompass professional, high-end service providers specialized across many disciplines to handle the largest, most challenging and demanding projects. While our core associates provide a well-balanced team, the *group of professionals* behind our name is what makes The Hart Group Online an *extraordinary* business.
- **HOW DOES HGO PROTECT THEIR CLIENT AND MANAGE RISKS?** Beyond professionalism, HGO protects our clients by providing services in phases. Phased services are the best way to approach a business relationship because it gives you, and us, a way to evaluate project/performance issues in a controlled manner. Phases allow all stakeholders in a project to move forward to the next phase based on a number of variables, which inevitably decide whether a continued relationship is in the best interest of the parties.
- **DOES HGO WORK ON SMALL PROJECTS?** We are willing to consider any project. Whether you are an individual or an ongoing enterprise, HGO is willing to discuss your project with you to determine if we can be of assistance within your budget.
- **HOW DO I CONTACT HGO?** Phone 419.636.7210, or visit our website located at <http://hartgrouponline.com>